

# Probabilistic Discourse Markers

## Abduction and Adversative Conjunctions

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# Summary

- In some circumstances, it is possible to contrast a content  $A$  with either a content  $B$  or  $\neg B$ :
  - (1) a. Lemmy plays the bass, but Ritchie does too.  
b. Lemmy plays the bass, but Ritchie does not.
- A probabilistic account of linguistic **argumentation** can account for this observation by appealing to different (default) pivot inferences involved in the interpretation of the connective **but**, but does not predict any difference between (1-a) and (1-b).
- I consider how to approach the abduction process of the pivot, which captures the fact that some pivot inferences are preferred to others and which predicts that (1-b) might be easier to process than (1-a) (hence preferred).

# What is an argument?

Most treatments of argumentation (e.g. in philosophy, AI, psychology or linguistics) agree on the following:

- An argument is an attempt to **persuade** an agent
- An argument targets a **conclusion** (a **goal**)
- An argument is potentially **defeasible**, i.e. arguments can:
  - be compared
  - undercut, refute, undermine each other

⇒ an argument has a given **strength** in favor of its conclusion

# What is a good argument?

- **Classical view:** a good argument is **(logically) valid**
  - it is an acceptable form of deduction or induction
  - it avoids fallacies and non-valid reasoning
- **Practical view:** an argument is as good as it is **persuasive**.
- In Bayesian terms: a good argument **raises the degree of belief** in its conclusion.
- This can be achieved in any way, as long as it is effective.
  - Hahn & Oaksford (2007): fallacies such as the argument from ignorance or the *petitio principii* can prove quite convincing in the right situation.

# Probabilistic Argumentation

- An utterance of content  $p$  is an (positive) argument for a conclusion  $H$  iff  $P(H|p) > P(H)$ .
  - $P$  is interpreted as a measure of degree of belief of the interpreter, in usual Bayesian fashion.
- The strength of an argument can be measured by a variety of means (Merin, 1999; van Rooij, 2004):
  - A usual measure is **relevance** (not the same as in Relevance Theory (Sperber & Wilson, 1986; Merin, 1999)).
  - $p$  is an argument for  $H$  iff  $r(p, H) > 0$ , the higher  $r(p, H)$  the better the argument.
  - If  $r(p, H)$  is negative, then  $p$  is a **counter-argument** for  $H$ .
- The Bayesian treatment of argumentation might appear rather trivial for a linguist:
  - Everything is handled by the **update mechanism**, captured via **conditionalization**, supposing that priors and joint probability distributions are known.
  - Argumentation might just be some **side effect** of the more general probabilistic take on meaning; linguistics have little to say in the matter.

# Linguistic Argumentation

- Anscombe & Ducrot (1983) fostered an argumentative approach to discourse:

*The argumentative possibilities in a discourse are tied to the global linguistic structure of the utterances and **not just to the content they convey.***

- (2-a) and (2-b) have the same informational content, but (2-a) is a better argument for selling a broadband plan:

- (2)
- a. Starting at only 29.9\$ a month!
  - b. At least 29.9\$ a month!

- **Hypothesis:** the semantic contribution of some linguistic items is best described in argumentative terms.
  - The description of those items can be done in probabilistic terms (Merin, 1999).

# Two levels of Bayesianism

- Argumentation uses two kinds of Bayesianism:
  - 1 **Probabilistic semantics**: utterances update degrees of belief.
  - 2 **Bayesian interpretation**: by reasoning on probabilistic update, the most likely argumentative goal is found. Linguistic cues constrain the space of possibilities for the argumentative goal.
- A basic tenet of argumentation is that two utterances with the same truth-conditional content can argue differently (cf. (2-a) vs. (2-b)).
- How to reconcile this with the update mechanism?
- By doing two things:
  - 1 Describe the general **mechanism** of argumentative interpretation
  - 2 Describe the **argumentative constraints** encoded by some linguistic expressions

# Adversative conjunctions: background

- The meaning of adversative connectives like **but** is often described in terms of **contrast** (Lakoff, 1971).
  - **Inferential** approaches consider that the semantics of **but** always involve some kind of inference that is “disputed” by its conjuncts (Anscombe & Ducrot, 1977; Winterstein, 2012).
- (3)
- a. Lemmy smokes, but is in very good health.
  - b. Lemmy is tall, but Lars is short.
- This **pivot** inference has different status:
    - **Relevance theory**: an assumption made **accessible** by the first conjunct (Blakemore, 2002).
    - **LDRT**: an inference of the same type as **particularized implicatures** (Spenader & Maier, 2009).
    - **Argumentation**: cf. infra.



# The argumentative meaning of **but**

- Anscombe & Ducrot (1977): an utterance “ $p$  **but**  $q$ ” is such that:
  - $p$  argues for a conclusion  $H$
  - $q$  argues against  $H$ , i.e. for  $\neg H$
  - $q$  must be a better argument for  $\neg H$  than  $p$  is for  $H$  (this can be dropped, van Rooij (2004))
- In probabilistic terms:
  - $r(p, H) > 0$
  - $r(q, H) < 0$
  - $|r(q, H)| > |r(p, H)|$

- **Example:**

(4) This car is nice but expensive.

- $H =$  *We should buy the car*
- $p$  makes  $H$  more probable
- $q$  makes  $H$  less probable and “wins” over  $p$ : the speaker will (probably) not buy the car after uttering (4).

# Core examples

- (1)
- a. Lemmy plays the bass, but Ritchie does too.
  - b. Lemmy plays the bass, but Ritchie does not.
- **Puzzle:** how can both  $q$  and  $\neg q$  contrast with  $p$ ?
  - Two kind of approaches to **but**:
    - **Non-inferential** (contrastive) ones (Sæbø, 2003; Umbach, 2005)
    - **Inferential ones** (Blakemore, 2002; Spenader & Maier, 2009; Anscombe & Ducrot, 1977; Winterstein, 2012).

## Non-inferential approaches

- (1)
  - a. Lemmy plays the bass, but Ritchie does too.
  - b. Lemmy plays the bass, but Ritchie does not.
- Non-inferential approaches assume that **but** requires conjuncts such that second one negates an “alternative” to the first one, where  $a$  and  $b$  are alternatives if:

*[ . . . ] inter alia: a gives reason to assume b, a and b pull in the same direction in some respect, both a and b are good, or bad. (Sæbø, 2003)*
- This entails that if  $b$  is an alternative to  $a$ , it is difficult to conceive  $\neg b$  as another alternative to  $a$ .
- Furthermore, those approaches analyze additives such as **too** in (1) in dual terms, i.e. that the second conjunct asserts the truth of an alternative to the first one, which contradicts the semantics of **but** (Sæbø, 2003).

# Inferential approaches

- (1) a. Lemmy plays the bass, but Ritchie does too.  
b. Lemmy plays the bass, but Ritchie does not.

- Inferential approaches postulate a pivot inference.
- An analysis of the pivot as an implicature is problematic
  - it assumes that contradictory implicatures can be drawn out of the blue from the same utterance
  - not all implicatures work as pivots, i.e. **quantity implicatures**:

(5) #Lemmy ate some of the cookies, but all of them.

- **Relevance Theory**: the pivot needs to be **accessible**. Contradictory elements can be made accessible by the same utterance.
- This also predicts than in (5) the quantity implicature of the first conjunct should be able to serve as pivot since it is accessible (Carston, 1998).

# Taking stock

- (1)
    - a. Lemmy plays the bass, but Ritchie does too.
    - b. Lemmy plays the bass, but Ritchie does not.
  - The reviewed approaches have a problem with (1)
    - Contrastive approaches are too restrictive and do not predict that both versions are possible
    - Most inferential approaches are too permissive and predict that “anything” should be possible.
- ⇒ the probabilistic argumentative approach provides the right amount of leeway to deal with these.

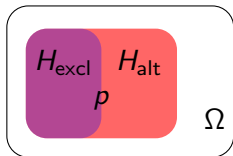
# Context and Abduction

- To interpret an occurrence of the connective **but**, it is necessary to determine the pivot inference  $H$  (the **goal**).
- Goals are determined via a Bayesian process of **abduction**:
  - **Assumption**: the higher the posterior, the more accessible the goal
  - if  $P(S|H_i) \times P(H_i) > P(S|H_j) \times P(H_j)$ , then  $H_i$  is more likely to be targeted by the speaker than  $H_j$  ( $S$  = the signal sent by the speaker)
- Where does  $\mathcal{G}_S = \{H | r(S, H) > 0\}$ , the set of potential goals associated with  $S$ , come from?
  - For A&D this is not a question for linguistics but only a matter of world-knowledge and lexical semantics (e.g. *hungry*  $\rightsquigarrow$  *eat*)  
*arg*
  - Formally, the set of goals whose probability is affected by an assertion is potentially **infinite**.
  - **Hypothesis**: context, purely probabilistic effects, and discursive cues such as information structure define the contents of  $\mathcal{G}_S$  (Winterstein, 2010, 2012).

## Potential goals

(6) Lemmy plays the bass.

- The set of **potential goals** of (6) is  $\mathcal{G}_p = \{H \mid r(p, H) > 0\}$ .
- Some elements of  $\mathcal{G}_p$  are **context dependent**.
- Others are **“mechanically” present**, notably:
  - $H_{\text{excl}} = \text{Lemmy is the only one who plays the bass}$
  - $H_{\text{alt}} = \text{Lemmy is not the only one who plays the bass}$



- Even though  $H_{\text{alt}}$  and  $H_{\text{excl}}$  are contradictory, they both are potential goals for  $p$ .
- They are compatible pivots for (1-a) and (1-b).

- (1)
- a. Lemmy plays the bass, but Ritchie does too. ( $H_{\text{excl}}$ )
  - b. Lemmy plays the bass, but Ritchie does not. ( $H_{\text{alt}}$ )

# Abduction of the goal

- (1) a. Lemmy plays the bass, but Ritchie does too. ( $H_{\text{excl}}$ )  
b. Lemmy plays the bass, but Ritchie does not. ( $H_{\text{alt}}$ )

- $H_{\text{alt}}$  and  $H_{\text{excl}}$  both satisfy the constraint imposed by **but** in (1-a) and (1-b) which explains why both are acceptable.
- However, (1-a) is felt to be more marked by some speakers, and is not possible in all languages (e.g. Cantonese **daan6hai6** does not seem to allow it).

⇒  $H_{\text{alt}}$  in (1-b) is more accessible than  $H_{\text{excl}}$  in (1-a).



# Abduction: optimal goal

- The abduction process seeks to select a goal (or set of probable goals)  $H_{\text{opt}}$  given a signal  $S$ .
- Notations:
  - $\mathcal{G}$ : a speech act of content  $S$
  - $\mathcal{G}_S$ : set of possible goals associated with  $S$ , i.e.  $\mathcal{G}_S = \{H \mid \text{rel}(S, H) > 0\}$
- Bayes formula:  $P(H|\mathcal{G}) = \frac{P(\mathcal{G}|H) \times P(H)}{P(\mathcal{G})}$
- The goal(s) we are looking for is/are:

$$(7) \quad H_{\text{opt}} = \underset{H_i \in \mathcal{G}_S}{\text{argmax}} (P(\mathcal{G}|H_i) \times P(H_i))$$

## Abduction: example

- (8) a. **A**: What do you want to do?  
b. **B**: I'm hungry.

- **A**'s question opens a set of possible answers for **B**:  $\mathcal{G}_B = \{I \text{ want to eat, } I \text{ want to sleep, } \dots\}$
- **B**'s answer is not congruent, but helps determine  $H_{\text{opt}} \in \mathcal{G}_B$  which corresponds to the answer intended by **B**.
- Here  $P(\mathfrak{B} | H_{\text{eat}})$  is very high: it is very likely that **B** answers (8-b) because she wants to eat (much more likely than any other element in  $\mathcal{G}_B$ ), hence  $H_{\text{opt}} = H_{\text{eat}}$ .

$H_{\text{alt}}$  vs.  $H_{\text{excl}}$ 

- (9)  $L =$  Lemmy plays the bass.
- $H_{\text{alt}} =$  Lemmy is the only one to play the bass.
  - $H_{\text{excl}} =$  Lemmy is not the only one to play the bass.

- Given an assertion  $\mathfrak{G}$ ,  $H_{\text{alt}}$  is compared with  $H_{\text{excl}}$  by looking at:

$$(10) \quad D = P(\mathfrak{G}|H_{\text{alt}}) \times P(H_{\text{alt}}) - P(\mathfrak{G}|H_{\text{excl}}) \times P(H_{\text{excl}})$$

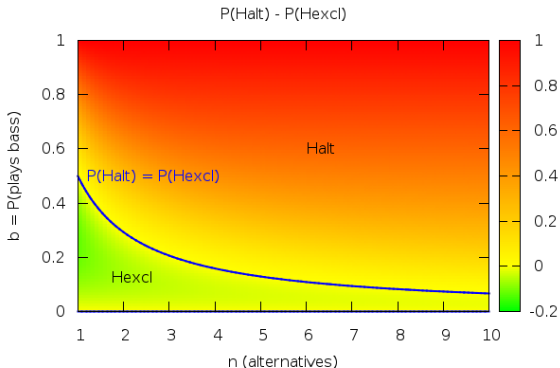
- $D > 0$  implies that  $H_{\text{alt}}$  is more likely to be the goal targeted by  $\mathfrak{L}$ , and vice-versa for  $D < 0$ .

## Comparing priors

- $L = H_{\text{excl}} \cup H_{\text{alt}}$ , it is straightforward to see that  $D > 0$  iff  $P(H_{\text{alt}}) > P(H_{\text{excl}})$ , i.e. iff the prior belief in  $H_{\text{alt}}$  is higher than the prior belief about  $H_{\text{excl}}$ .
- How to compare those two probabilities?
  - Let  $\mathcal{A}_{\text{Lemmy}}$  be the set of alternatives of Lemmy. Let  $n$  be the cardinality of  $\mathcal{A}_{\text{Lemmy}}$ , i.e.  $|\mathcal{A}_{\text{Lemmy}}| = n$ .
  - **Hypothesis:** everyone in  $\mathcal{A}_{\text{Lemmy}}$  has the same probability  $b$  of playing the bass:
 
$$\forall x \in \mathcal{A}_{\text{Lemmy}} : P(x \text{ plays the bass}) = b$$
- Then:
  - $P(L) = b$
  - $P(H_{\text{excl}}) = b(1 - b)^n$
  - $P(H_{\text{alt}}) = P(L) - P(H_{\text{excl}}) = b - b(1 - b)^n$
- And  $D = 0 \Leftrightarrow b - b(1 - b)^n = b(1 - b)^n$ , i.e.  $b = 1 - 2^{-\frac{1}{n}}$

# Differences in Probability

- $H_{\text{alt}} > H_{\text{excl}}$  over a majority of values for  $(n, b)$
- $H_{\text{excl}}$  gets more accessible for small values of  $n$  and  $b$ .



# Taking stock

- I proposed a **model** for:
  - The abduction process
  - The probabilities  $P(H_{alt})$  and  $P(H_{excl})$  by assuming they crucially depend on two quantities:  $n$  and  $b$ .
- **Predictions:**
  - $H_{alt}$  should be the selected outcome most of the time.
  - $H_{excl}$  is more likely to be selected/activated if  $b$  is very small (and  $n$  low enough).
- To summarize, in an utterance like (11-a), the **but** should be easier to interpret than in (11-c), unless the property in question is “rare”.

- (11)
- Lemmy plays the bass, but he's not the only one.
  - Pivot:**  $H_{alt}$
  - Lemmy plays the bass, but he's the only one.
  - Pivot:**  $H_{excl}$

# Experiment

- **Goal:** confirm the predictions by manipulating  $b$  and  $n$ :
  - $b$ : probability of having the relevant property
  - $n$ : cardinality of the alternative set
- First experiment: variations of  $b$ , based on a intuitive choice of rare/common properties.

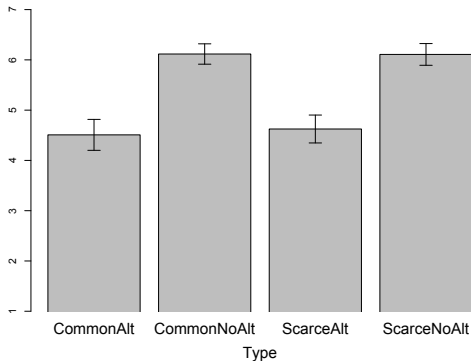
# Speaker judgments

- **Participants:** 30 self declared English native speakers, recruited on *Amazon Mechanical Turk*, payed 1,5\$ for their participation.
- **Material:** 16 experimental items, 32 fillers, two binary factors:
  - IsScarce: rarity of  $b$ 
    - Scarce: rare property
    - Common: common property
  - IsAlt: nature of the second conjunct of **but**
    - Alt: expression which conveys  $H_{alt}$ , i.e. pivot= $H_{excl}$
    - NoAlt: expression which conveys  $H_{excl}$ , i.e. pivot= $H_{alt}$
- **Examples:**
  - (12) a. Terry is ambidextrous, but so is Bob. (Scarce, Alt)
  - b. Terry wears glasses, but Bob does not. (Common, NoAlt)
- **Procedure:** Speaker acceptability **judgments** (7-point Likert scale)



# Results

- No effect of IsScarce
- Significant effect of IsAlt ( $\chi(1) = 20.83, p < 0.01$ ).
- No interaction
- **Note:** the Alt items remain significantly better than “bad” fillers.



# Discussion

- The predictions are only partially confirmed by the experiment: the versions using  $H_{\text{alt}}$  as pivot are judged more natural.
- However, the rarity of the property (i.e. the value of  $b$ ) seems to have no effect
- Possible **explanations**:
  - The explicit mention of an alternative in the second conjunct might tend to set  $n = 1$  and thus favor the abduction of  $H_{\text{excl}}$ .
  - The formulation *but so does Peter* might be the culprit (rather than the use of **but**).
  - The fact that usually  $H_{\text{alt}}$  is the optimal goal might create default preferences.
  - The Scarce properties were not rare enough.
  - One of the assumptions in the model is wrong.

## Wrong assumption: a more Bayesian approach

- One of the assumptions in the model:  $b$ , the probability that someone plays the bass, is a **constant**.
- But learning that Lemmy plays the bass is likely to affect the general belief that somebody else plays it.
- Alternative model:
  - the probability that some random person plays the bass is represented by a Beta distribution (Bishop, 2006)
  - sequential observations modify the distribution; a positive observation shifts the distribution to the right: after getting the observation, we're more likely to believe that a random person plays the bass.
- In this setting, it is predicted that  $H_{alt}$  should systematically be preferred/more accessible
- This is in-line with the experiment, although it still predicts that  $H_{excl}$  should be easier to abduce in the case of rarer properties.
- **Potential prediction:** depending on the parameters of the prior distribution,  $H_{excl}$  might not fit the requirements to be a goal, i.e.  $P(H_{excl}|S) < P(H_{excl})$

## Conclusion, remarks

- The probabilistic argumentation framework is suitable to study the semantics of some items like the connective **but**.
- Bayesian mechanisms can account for the preference of some pivots over others, and make quantitative, testable predictions.
- Yet, not all factors that enter into consideration when accessing goals have been identified or evaluated:
  - Identifying an argumentative scheme may affect the accessibility of goals (Walton et al., 2008).
  - Context definitely plays a role, but not on a par with instructions with the linguistic code.
    - Winterstein et al. (2014) show that contextual information is not processed immediately in the interpretation of adversative conjunction such as:

(13) #Thursday's exam was difficult, but more difficult than Tuesday's.

# Thank You

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